

**New 22,000 square foot
Corporate Support Center
dramatizes Dave Ober's
American Dream.**



Ribbon Cutting

Friday, September 15, 2023

To say “This is a dream come true” may be a bit of an understatement.

**See for yourself on
Friday, September 15, 2023
beginning at 11 am when
Entrepreneur Dave Ober cuts
the ribbon on his new National
Corporate Support Center Office
building at the Flightpath Sports
Park in Palmyra, Pa.**

The spacious 22,000 SF structure will be the working home for between 40 and 50 employees of ECS (Environmental Cleaning Solutions) and Eagle Distribution Services Center, and the Corporate Hub supporting all 500 plus employees nationally, instantly boosting the economy in Lebanon, County, Pennsylvania.

The new ECS headquarters includes 17 offices, 2 conference rooms (one with a Milton Hershey theme), a kitchen and cafeteria, and a spacious Welcome Center for visitors. “As you can imagine, the excitement level for the team is very high, considering we are re-locating from a 3,000 SF building in Annville”, Ober observes, “When we moved into the old building, in 1999, my wife Beth and I asked ourselves “how will we ever use all this space? Now we can’t avoid running into each other.” The HR Weaver team is shepherding the build of the new building. I cannot say enough good things about them, they are great to work with and doing a wonderful job with this project.”



Annville, Pennsylvania
HEADQUARTERS

**Obviously, the
move to the original
headquarters was just
the beginning.**



Humble beginnings and steady growth.

Turn the clock back to 1990. Dave's entrepreneurial commercial and residential cleaning business was steadily adding clients and staff. His customer-focused/servant leader style was evident as he applied drive, education and hard work to build his business. At the time it was called Ober the Rainbow Services, Inc.

Growth involves an attitude of finding what works best from a customer perspective. The company opened flooring showrooms, first in Lebanon in 1991, and then Palmyra in 1992. This avenue finally closed in 1994, as Dave and his team determined the real future of the company was best suited to a concentration in full-service janitorial services. It has proved to be the right decision. The floor covering division was sold in 1994 as part of the transition.





**environmental
cleaning
solutions**

Became the Brand in 2003.

A successful “Brand” doesn’t just magically appear. It starts with the mindset of the Company leadership. Dave Ober, for instance, believes in the creed of “Stay humble, stay hungry, and make a difference.” Say that out loud and think about it. The thinking spills over into how Dave’s vision affects employees and their attitude and pride they feel. Their careers are centered on putting integrity, pride and respect into practice.

A brand at its core centers on other people’s beliefs about who you are and what you do, It’s about “them”, not “us”. Dave and his team have figured this out, and it can be seen in the resulting success and satisfaction customers experience when they delegate responsibility to the ECS team. As the team consistently delivers positive results, the variety of services they perform for Clients expands exponentially.



“ECS stands out because they integrate themselves into the organizations they serve. They are integral to solving the needs of their customers in creative and cost effective ways. They do not sacrifice service or quality under any circumstance.”

- Pete Gurt, President
Milton Hershey School

Check the website

www.ecscommercial.com

and review the many ways ECS delivers results for customers.



The Eagle has landed.

Healthy customer relationships can evolve into the identification of new ways to be of service. By working with a growing number of warehouses, ECS identified needs they could fulfill providing qualified staffing for warehouses, distribution and ecommerce fulfillment centers. The creation of Eagle Distribution Services in 2020 expanded the Corporation's capabilities and grew the company's footprint into 10 States. It continues to grow.

We identified the Eagle Advantage. Our systems and screening procedures, coupled with onsite leadership and accountability, allow us to identify individuals who start as temporary help and evolve into

reliable full-time employees, As Dave describes it, "We strongly believe in our system of providing leadership, management, an accountability for the teams that we provide whether they be long term hires or temporary staffing support. Our focus is on the production goals for our customers, and the relationships we build with our teams."

Eagle Distribution Services finds many qualified individuals through various online channels and provides them with modern tools to apply for employment with ease.



Eagle Client Testimonial -

"They strive to provide quality candidates, are flexible with volatility in the business and help to open up an additional hiring pipeline for the operation. ... They go above and beyond to ensure customer satisfaction is met and maintained."

- Current Eagle Client Facility in New York

Check the website

www.Eagledistributionusa.com

and review the many ways ECS delivers results for customers.

The ECS way of operating starts with their Purpose and Core Four

Serving Others Building Partnerships

The Purpose of ECS is very clear, and clearly understood by the entire team.

The keywords are Serving Others. Building Partnerships,

Their Core Four keywords are Own. Empower. Serve. Grow.

ECS has grown at an enviable rate, they believe, because they follow the guidelines that they have established for themselves.

They believe in decentralized leadership who are good problem solvers with a shared inherent mindset to go above and beyond to deliver what is promised for customers.

The team is built to help each other and encourage each other to reach our God-given potential.

“We take pride in being internally strong, so we can externally focused, with a mindset of “we are here to serve.” Dave adds.

“We are an army of lifelong learners, who are passionate about having a positive impact on each other’s lives. ECS focuses on developing leaders in the workplace, and also in all areas of life. We are difference makers!”

**Own.
Empower.
Serve.
Grow.**

Dave Ober summarizes what has convinced him that his team does something that cannot be duplicated elsewhere, “We provide problem resolution with highly flexible and productive teams.”

Let’s talk.

Dave wraps it up.

"I would be remiss if I did not share with you how important my family has been to me throughout this entire journey. My wife Beth has been my rock from the beginning. We are extremely proud of our 5 children and 14 grandchildren, who fulfill our lives and make it all worthwhile. The children, Josh, Matt, Dave, Jr., Laura, and Liz, one at a time, decided to follow in Dad's footsteps, and are all part of our company today. I am proud of them.

There is so much to be thankful for", Dave adds, Special thanks to the team at the Milton Hershey School, a valued client for many years. Milton Hershey's business success is a model for all of us. One of the conference rooms in our new Corporate Headquarters is created in his honor. It has a Milton Hershey Theme and will be a visual and outward reminder to all who visit that hard work, strong employee-centric culture, and a never-give-up attitude are the cornerstone of the future success of our company.

"People ask how big we want to become. The sky is the limit for us. And our motivation to grow will be consistent. It's not about the money. The bigger we get, the more people we will be able to serve. Servant leadership is at our core!"

Learn more about ECS.
Visit www.ecscommercial.com
or call 717-867-4480.

Dave and Beth's kids from left to right:
Laura, Josh, David Jr., Matt, Liz





Non-stop Growth

**January 1,
1989**

Company is founded by Dave Ober.

Dave was a franchisee of Rainbow international Carpet Dying and Cleaning Company.

1990

Company name was changed to Ober The Rainbow Services, Inc. with specific focus on Janitorial Services and Floor Covering operations.

1991

Opened first flooring showroom in Lebanon, PA.

1992

Moved flooring showroom to Palmyra, PA.

1994

Floor Covering division of the company was sold — Focus on full service janitorial services.

1999

Purchased company headquarters located at 1490 S. White Oak St. In Annville, PA.

2003

Company rebranded and launched ECS - Environmental Cleaning Solutions, Inc.



2018

ECS growth expanded outside of PA for the first time.

2022

ECS business growth includes a ten-state footprint. Eagle Distribution is founded.

2023

Announced expansion and development of a new 22,000 square foot Corporate Support Center - 110 Landongs Drive, Annville, PA 17003

Please contact us for more information about our services and scope of offerings.

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